Decision Report - Property and Investments Executive Sub-Committee



Decision Date – 29 February 2024 Key Decision – no

Review performance indicators for the Investment Portfolio and main risks to the programme

Executive Member: Lead Member for Economic Development, Planning & Assets Lead Officer: Oliver Woodhams, Strategic Asset Management Service Director

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Summary / Background

- 1. The role of the Sub-Committee is to ensure the Council has appropriate governance arrangements in place to protect and maintain the value of the Council's non-treasury and commercial investments, and to deal with real and personal property disposals or acquisitions and other matters within the scope of the Non-Treasury Management Investment Strategy (the Strategy).
- 2. Performance indicators recommended for monitoring by the Sub-Committee on a quarterly basis are:
 - a. Total contracted annual income.
 - b. Void measure (vacant units) as a percentage of rent.
 - c. Rent arrears measure debtor percentage.
 - d. Progress with property disposals to be reported in confidential session at future meetings.

Recommendations

- 3. That the Property and Investments Executive Sub-Committee:
 - a. Consider the performance indicators for the asset management of the Commercial Investment Portfolio for Q3 2023/24:

Indicator	Measure	Q3 2023/24	Comments
Total contracted		£18,787,500	
annual income			
Voids	Vacant units as	9.1%	Increased level
	a percentage of		of breaks
	total rental		operated and
	value		tenant
			insolvency
Rent arrears		Not available	

b. Consider the main risks to the programme set out under paragraph 10 below.

Reasons for recommendations

- 4. The terms of reference for this executive sub-committee include: The Sub-Committee will be responsible for establishing, maintaining and monitoring arrangements to ensure that the routine management of tenancies and licences within the Portfolio, is handled in a robust and agile manner and delegated appropriately and that adequate financial provision is made to meet the Council's responsibilities under such tenancies and licences.
- 5. The range performance indicators used in this report were approved by the Sub-Committee at its meeting on 21 December 2023.
- 6. Rental voids have risen substantially with a number of tenant break options being exercised and also several tenant insolvencies. Re-letting progress is being made and expectation this will continue to improve. The rent debtor information is not currently reliable, as the consolidation of systems and records following LGR continues. This is a risk. Mitigation is prioritisation within the team for manual checking and chasing late payments.

Other options considered

7. Other key indicators that could have been recommended include total capital value of the portfolio compared with either purchase prices or previous valuation, or latest weighted average unexpired lease term (WAULT). Production of this data would consume a large amount of officer time or require the council to incur

substantial fee cost to obtain the advice externally. The agreed performance indicators were acknowledged to represent the appropriate balance for robust monitoring relative to resource implications.

Links to Council Plan and Medium-Term Financial Plan

8. These arrangements form part of the steps being taken to deliver the Council Plan and as part of the Financial Emergency Strategy.

Financial and Risk Implications

10. The following risks have been identified for the Investment Asset Programme:

Risk Description	Risk Outcome / Impact and Probability Assessment	Impact (5 = Critical 1 = Low)	Probability (5 = High 1 = Low)	PRIORITY (Impact multiplied by Probability)	Mitigation
Officer team resources	Key officers leaving at short notice due to any circumstances, may impact programme timings and outcomes.	3	4	12	Expand external adviser activity and if required appoint a different internal client. Complete the Strategic Assets Management service restructure in an orderly manner without delays.
Financial target timings changing	Phased sales target cannot be met so further assets needing to be sold earlier than planned	3	4	12	Carry out asset management more quickly and be ready to sell phase 2 & 3 if required
Market weakening further	Reduces receipts from Property planned to be disposed of in future years	5	2	10	Consider bringing forward further early sales
Elections affecting macroeconomic conditions	Reduced value of sales and cost of borrowing for rest of portfolio	3	3	9	Maintain awareness of macroeconomic conditions and reviewing against targets
Commercially sensitive details are unintentionally made public	Potential buyers or tenants being aware of the council's commercial position, leading to sub- optimal financial outcomes	2	4	8	Discuss commercially sensitive details only in confidential sessions of sub-committee, attendance in-person only. Stress importance of

					confidentiality to attendees.
Dependency on internal teams not prioritising project needs	Control Boards approval and PO processing teams	2	3	6	Discuss priorities and gain exemptions as appropriate
Council governance mechanics	Decision process holding up sales	2	3	6	Gaining prior approval to sales over a certain price without further key decision reports being needed. Planning executed deeds in advance to ensure prompt execution.

Legal Implications

12. There are no immediate Legal implications beyond the professional activities required when transacting on lease revision matters or disposals and acquisitions.

HR Implications

13. There are no immediate HR implications.

Other Implications:

Equalities Implications

14. There are no direct equalities implications.

Community Safety Implications

15. There are no direct Community Safety implications.

Climate Change and Sustainability Implications

16. There are no direct Climate Change and Sustainability implications.

Health and Safety Implications

17. There are no direct Health and Safety implications.

Social Value

18. There are no direct Social Value implications.

Scrutiny comments / recommendations:

19. The Task & Finish Group set up to scrutinise the plans for the disposal of the commercial investment portfolio met three times during October and November and a report of their findings was submitted to the 4th January Scrutiny Committee for Corporate & Resources. Report of the Task and Finish Group for Commercial Investment Asset Realisation – November 2023

Background

20. The Council's Medium-Term Financial Strategy (MTFS) provides a strategic financial framework and a forward-looking approach to achieving financial sustainability and was approved in July 2023. Various measures are in hand to address the predicted shortfall between the resources available and the cost of current service. Amongst the range of actions being taken to close the forecast budget gap is a review of the commercial investment portfolio and establishing of a disposal programme. This was explained at paragraphs 53-54 of the Financial Strategy Update report to the Executive on 8 November 2023, which recommended that the decision be made to dispose of the commercial investment portfolio and to ensure the disposal programme is overseen by a Property & Investment Executive sub-committee.

Background Papers

Financial Strategy agreed by Executive on 8th November Item 8.

Appendices

None

Assurance checklist

	Officer Name	Date Completed
Legal & Governance	David Clark	19/2/2024
Implications		
Communications	Peter Elliott	N/A
Finance & Procurement	Nicola Hix	21/2/2024
Workforce	Alyn Jones	14/2/2024
Asset Management	Oliver Woodhams	20/2/2024
Executive Director / Senior		
Manager		
Strategy & Performance	Alyn Jones	14/2/2024
Executive Lead Member	Cllr Ros Wyke	15/2/2024
Consulted:	Councillor Name	
Local Division Members	N/A	N/A
Opposition Spokesperson –	Cllr Mark Healey for Prosperity,	Sent 13/2/2024
for information	Assets and Development	
Scrutiny Chair - for	Cllr Bob Filmer – Scrutiny Committee	Sent 12/2/2024
information	– Corporate & Resources	